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TULIPS

1925

WHOLESALE

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ORONOGO FLOWER GARDENS

Carterville, Mo.

Prices include delivery to the customer by mail or express, except that, if order amounts to less than \$2.00, 25c additional must be sent to cover costs. If purchaser wishes to pay transportation, 10% discount will be allowed from the total of order.

If order totals \$50.00 or more, and customer will give me privilege of substituting where necessary, stating preference as to sizes and varieties, 10% may be deducted from the face of the order. There is thus an opportunity for discounts of 20% from my prices, which makes them very low indeed.

In case the size ordered is sold out, I will send equivalent value of the nearest available size unless otherwise instructed; but will not substitute varieties unless instructed to do so.

The size as given means the approximate number of bulbs to the pound at the time the grading was done. These bulbs are larger, represent more mature development, size for size, than imported bulbs, and therefore represent greater value bulk for bulk or weight for weight. All sizes except the smallest will give some increase, but more in proportion as the bulbs are larger. As near as I know, the prices of the different grades of a variety give equivalent values.

As the season advances, the bulbs lose weight by drying out, so that they run a larger number to the pound, but they are also diminished in strength. The best value is secured by getting the bulbs early, while plump and solid, and planting promptly.

Bulbs of 125-size will practically all bloom, but the flowers will be small, while bulbs of 65-size, and of some varieties 75-size, will give blooms nearly standard in size. Marketable blooms will be given by all bulbs of 100-size and larger. Even the small 250-size will give a fair sprinkling of tiny flowers.

To find the price per 1,000 of any grade, divide 1,000 by the size. For example, of the 125-size the price is \$8.00 per 1,000. If customer pays transportation, or if total of order is for \$50.00 or more, this reduces to \$7.20. If customer pays transportation, and total of order is for \$50.00 or more, the price becomes \$6.40. To find the weight, also the price, of a given number of a grade, divide the number by the size. For example, 3,000 bulbs of 65-size would be \$46.15, also 46.15 pounds. Discounts should be figured from the total of the order, and not from the separate items.

Terms: Cash with order, or satisfactory adjustment of credit before shipment.

Prices are \$1.00 per pound of a variety. Not less than a pound of a variety or grade furnished.

Clara Butt. Pink. Sizes 65, 75, 90, 100, 140, 250, 600.

Mixed Late. Mainly cottage type. Sizes 120, 250, 600.

Mixed Darwins. Sizes 125, 250, 600.

Mrs. Moon. Yellow. Sizes 88, 130, 250, 600.

Ellen Willmott. Pale cream. Sizes 80, 125, 250, 600.

Inglescombe Yellow. Sizes 130, 250, 600.

Bouton d' Or. Yellow. Sizes 130, 250, 600.

Wedding Veil, White Queen, Yellow Parrot, Striped Parrot, Rev. Ewbank, Prof. Rauwenhoff, F. Sanders, F. Sanders Rembrandt, Mrs. Cleveland, Gudin, Kate Greenaway, Double Early Mixed, Gala Beauty. A few pounds each in mixed small grades.

Tulips here should be planted three or four inches deep to the tops of the bulbs, deeper in light than in heavy soils. In the North they should perhaps be a little deeper. A soil that is good for potatoes, onions, and corn is good also for tulips. Do not doctor your soil for them.

There is no crop grown on the farm that is more easily managed or is surer in yield than the late tulip. Also there is no outdoor-grown flower which people will more readily buy. As they yield both a flower crop and a bulb crop, the income is large, and a large value can be grown on a comparatively small plot of ground. These bulbs give an opportunity to start a planting at a cost really insignificant for the stock.

